

KHANG NGUYEN

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EDUCATION

University of California, Irvine – Paul Merage School of Business

June 2028

B.A. in Business Administration, Finance & Accounting | Minor in Computer Science

GPA: 3.9

- **Awards:** 2025 DSP x 180DC — 1st Place, 2025 ITG Public Equity — 1st Place, 2025 Fidelity Investment Stock Pitch — Finalist
- **Programs:** Goldman Sachs Possibilities Summit, McKinsey Forward, Bain Consulting Kickstart, MLT Career Prep Fellow

PROFESSIONAL EXPERIENCE

Stripe

Summer 2026

Incoming Finance & Strategy Summer Intern

San Francisco, CA

Aura Intelligence by Bain & Company

October 2025 – Present

Project Lead & Consultant

New York, NY

- Conducted commercial due diligence on the AI workforce intelligence market, analyzing positioning across 25+ competitors
- Evaluated 15,000+ engagement data points across media platforms to identify brand trends and product differentiation opportunities
- Assessed GTM strategy and \$50B+ TAM across private equity, consulting, and data-enrichment sectors to define priority segments

Amazon

August 2025 – October 2025

Corporate Strategy Consultant Fellow

Seattle, WA

- Advised on operational strategy and people analytics, synthesizing 140+ data points to identify key employee pain points drivers
- Visualized cross-platform sentiment trends (Glassdoor vs. YouTube), uncovering external feedback with 25% higher negativity
- Identified night shift burnout as key attrition risk through segmentation and 2x higher negativity, driving intervention model

Springer Capital

May 2025 – August 2025

Investment Banking Summer Analyst

Chicago, IL

- Built and refined 3-statement financial models for \$200M+ deals, supporting valuation and strategic decision making
- Analyzed P&L variances across 15+ transactions, delivering insights that improved forecast accuracy by 12%
- Prepared 10+ investor-ready pitch decks, synthesizing KPIs and market trends to support \$500M+ capital initiatives

Summit Crest Capital Management Group

March 2025 – May 2025

Business Analyst Intern — Technology, Media, & Telecommunications Coverage

Minneapolis, MN

- Evaluated 15+ opportunities using scenario modeling, influencing \$1M+ pipeline decisions and shaping growth strategy
- Produced 10+ investment memos synthesizing strategic rationale, financial metrics, and sector positioning for senior partner

Eqty Lyfe

January 2025 – March 2025

Business Strategy Intern — High-Growth FinTech Startup

San Francisco, CA

- Reverse-engineered 10+ competitor pricing models, analyzing \$300M+ in cost structures to assess various market positioning
- Modeled 200+ appreciation scenarios to optimize pricing strategies and drive \$80M+ funding outreach to 1000+ VC firms

Project Destined

September 2024 – January 2025

Private Equity Intern — Real Estate Coverage

Washington, DC

- Executed financial modeling and underwriting for \$200M+ PE deals, evaluating IRRs, cap rates, and risk-adjusted returns
- Produced investment memos and market comps analyses, synthesizing asset-level data to inform \$75M+ acquisition decisions

LEADERSHIP & EXTRACURRICULARS

National Aeronautics and Space Administration (NASA)

January 2026 – Present

Principal Investigator — L'SPACE Academy

Irvine, CA

- Pioneered a 7-person team designing probabilistic micro-weather corridors saving \$3M annually for Advanced Air Mobility
- Delivered dynamic routing framework targeting 25% reduction in hazardous weather exposure and 15% fewer airspace shutdowns

Irvine Consulting Group (ICG)

October 2024 – Present

Founder and President

Irvine, CA

- Led 30+ executives and consultants to launch the premier strategy-driven consulting initiative, engineered to maximize alpha
- Sourced \$9B+ in client valuations while driving ICG into UCI's fastest growing and widely recognized student organization

Selected Projects Experience

- Completed engagements across D2C social media, AI infrastructure & GPU orchestration tech, and MarTech & AdTech M&A
 - **BeReal** – Conducted Gen Z consumer insights survey with 500+ respondents, tailoring user acquisition strategy toward SoCal
 - **Artificial By Design** – Advised go-to-market strategy, boosting compatibility by 30% and strengthening investor pitches
 - **AdGreetz** – Directed 7 consultants to build strategic pitch deck and audited financials, supporting \$25M+ in advisory readiness

Irvine Investment and Trading Group (ITG)

October 2024 – Present

Head of Investments — Consumer & Retail Coverage

Irvine, CA

- Managed 8 analysts on \$500M+ in valuations using DCF, CCA, & Precedents, driving investment theses with 30%+ upside potential
- Utilized CapIQ to analyze 1,000+ data points for Delta (NYSE: DAL) stock pitch, ensuring 95%+ accuracy in \$25B+ valuation

Step In Education (SIE)

September 2022 – August 2024

Founder and CEO

Houston, TX

- Founded a platform enhancing English skills for 200+ refugees and international students, leading 40 volunteer ambassadors
- Increased user retention by 30% and secured The Village School partnership, generating \$5,000+ revenue within 6 months

ADDITIONAL INFORMATION

- **Involvements:** 180 Degrees Consulting, Riot Games Campus Ambassador, Merage Undergraduate Student Association
- **Skills:** VLOOKUP, think-cell, Canva, Figma, HTML, Python, Vietnamese, Capital IQ, PitchBook, Bloomberg Terminal, SQL
- **Interests:** Baking Chocolate Chip Cookies, Space Travelling, Sub-4 LA Marathon, Street Soccer, Founders Podcast (David Senra)